



# Asha for Education

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www.ashanet.org

## Consolidated Statement of Income (Financial Year 2003)

Fiscal Year	2002	2003
<b>Revenues:</b>		
Direct public support	664,263.00	1,070,860.00
Indirect public support	139,786.00	110,793.00
Government contributions (grants)	0.00	0.00
<b>Total contributions, gifts and grants</b>	<b>804,049.00</b>	<b>1,181,653.00</b>
<b>Membership Dues</b>	<b>0.00</b>	<b>0.00</b>
<b>Investment Income</b>	<b>14,693.00</b>	<b>10,931.00</b>
Gross revenue from sale of assets other than inventory	16,755.00	0.00
Less: Cost or other basis	24,580.00	0.00
<b>Net income from sale of assets other than inventory</b>	<b>-7,825.00<sup>1</sup></b>	<b>0.00</b>
Gross revenue through special events and activities	482,745.00	640,368.00
Less: Fundraising expenses	180,924.00	215,259.00
<b>Net income from special events and activities</b>	<b>301,821.00</b>	<b>425,109.00</b>
Gross sales of inventory, less returns and allowances	28,908.00	21,483.00
Less: Cost of goods sold	17,268.00	15,207.00
<b>Net income from sale of inventory</b>	<b>11,640.00</b>	<b>6,276.00</b>
<b>Other revenues</b>	<b>3,969.00</b>	<b>11,399.00<sup>2</sup></b>
<b>Total Revenues</b>	<b><u>1,128,347.00</u></b>	<b><u>1,635,368.00</u></b>
<b>Expenses:</b>		
<b>Grants and similar amounts paid</b>	<b>970,166.00</b>	<b>1,172,682.00</b>
<b>Management, general and other expenses</b>	<b>16,144.00<sup>3</sup></b>	<b>21,080.00<sup>4</sup></b>
<b>Total Expenses</b>	<b><u>986,310.00</u></b>	<b><u>1,193,762.00</u></b>
<b>Net Income</b>	<b><u>142,037.00</u></b>	<b><u>441,606.00</u></b>

<sup>1</sup> The stock donation of 200 IBM shares (earmarked for the ReAD project) received at the end of fiscal 2001 was liquidated as per the donors instructions. The net proceeds of \$16,755.00 were sent to the project.

<sup>2</sup> Includes a returned project check sent to Muskaan (Bhopal, Madhya Pradesh) in 2002.

<sup>3</sup> Includes banking fees of approximately \$1,566, credit card processing fees of approximately \$2,415, newsletters printing and posting expense of approximately \$2,675, publicity and advertisements expense of \$6,968, PO Box rentals expense of \$118 and other general and administrative expenses. The substantial increase in this category from 2001 is due to including costs for Work an Hour 2002 in this category as opposed to fundraising costs. A substantial part of this cost was borne by Asha for Education volunteers.

<sup>4</sup> Includes banking fees of approximately \$1,624, credit card processing fees of approximately \$5,558, newsletters printing and posting expense of approximately \$1,980, publicity and advertisements expense of \$4,549, PO Box rentals expense of \$124 and other general and administrative expenses. A substantial part of this cost was borne by Asha for Education volunteers.